

Asking for Donations

Most of us are not comfortable asking other people for money. We get nervous. What we need to remember is that we are not asking for ourselves...we are asking for others...on behalf of others...men, women, and children who can't ask for themselves and are counting on us to ask for them.

Remember the #1 reason people do not give is they simply weren't asked! So you need to ask! Attendees know this is a party with a purpose, and are expecting to be asked for a donation. These are your friends. They are interested in what you have to say, why you are involved, and why you care enough to give this party. They will respond to your caring volunteerism.

Please do not ask for a specific gift! So you need to ask. Attendees know this is a party with a purpose, and are expecting to be asked for a donation. These are your friends. They are interested in what you have to say, why you are involved, and why you care enough to give this party. They will respond to your caring volunteerism.

Use the sample script as a guide. About an hour into the party, ask your guests to assemble. Once you have their attention, ask if they can hear you and adjust your tone as necessary.



How
to
Ask